CERTIFICATE OF COMPLETION

DISCOVERING & VALIDATING YOUR CUSTOMERS

Bizskills Academy Inc

This is to certify that

ThankGod Bereonwu

has successfully completed the "Discovering and Validating Your Customers" course of our programs. This course has the goal of helping participants to:

- Discover and understand customers' needs, pain points, behaviors and goals,
- Learn the methodologies for obtaining primary and secondary data, create interview questions,
- Test and validate MNIMUM Viable Products, and
- Learn how to identify the product or service problem/solution fit.

617-157-417-7470

November 19, 2019, 11:30 am

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DATE

Please Verify Certificate

www.bizskillsacademy.com/verify/